

COMPANY PROFILE · 2026

SAP Quality Engineering. Independent by design.

Rufouss works alongside enterprises and their SI partners to ensure what the business asks for is what gets tested — combining SAP expertise, automation, quality assurance and specialist talent to build confidence in every transformation.

TRICENTIS PARTNER

FOUNDED BY FORMER IBM PROFESSIONALS

INCORPORATED 2019

COMPANY

Rufouss Global ERP & Digital
Solutions Pvt Ltd

BASED

Bengaluru, India
Also present in Canada and the
UAE

CONTACT

contact@rufouss.com
rufouss.com

WHO WE ARE

People who have been on the other side of this.

Rufouss Global ERP & Digital Solutions Pvt Ltd was incorporated in 2019 and is based in Bengaluru. It was founded by former IBM professionals, and the consultants who do the work are the same people you meet in the first conversation. We work with enterprises directly and alongside their system integrators, in India and internationally.

Ex-IBM

Founded by former IBM professionals

20+ yrs

of SAP experience behind every consultant

~125 yrs

of it across the team, collectively

100+

companies worked with over their careers

9,000+

test scenarios executed on one upgrade programme in their careers

CREDENTIALS AND TOOLING

A Tricentis partner that uses the tools on its own delivery.

Being a partner is a starting point rather than a credential on its own. What matters is that the person shaping your automation has run Tosca against a live SAP landscape — and that the same people screen the automation engineers we place.

TRICENTIS PARTNER

TRICENTIS TOSCA

TRICENTIS TTA

QTEST

SAP CLOUD ALM

SAP S/4HANA

SAP ECC

WHERE WE WORK

Industries where a wrong go-live is expensive.

OIL & GAS

OILFIELD SERVICES

ENERGY & POWER

INDUSTRIAL MANUFACTURING

ENGINEERING & CONSTRUCTION

LOGISTICS & WAREHOUSING

FMCG & CONSUMER PRODUCTS

CONSUMER ELECTRONICS

DEFENCE & AEROSPACE

WHAT WE DO

Five ways we make a programme safer to sign off.

Most engagements begin with a conversation rather than a proposal. Each service stands on its own, and each one hands over cleanly to your own team or your system integrator if that is what you would rather do.

01 Go-Live Assurance

An independent, evidence-based view of how ready your testing really is. Senior consultants review scope and coverage, test data readiness, regression cycle time, automation effectiveness, and defect and business risk — and give leadership a clear position on each before the go/no-go decision.

INDEPENDENT · SENIOR-LED · EVIDENCE-BASED · NO CODE TO DEFEND

02 SAP Testing

Functional, integration, SIT, regression and UAT support, led by consultants who have run these programmes before. Coverage is built around business processes and their real variants rather than around a test-case count, and the outcome is a quality view leadership can read.

FUNCTIONAL · INTEGRATION · SIT · REGRESSION · UAT

03 Test Automation

Automation built to survive release after release, not to demo well once. We work with Tricentis Tosca and SAP Cloud ALM, automate on defensible criteria rather than on volume, and design the suite so it can be maintained by your team after we leave.

TRICENTIS TOSCA · SAP CLOUD ALM · MAINTAINED SUITES

04 SAP Staffing

SAP consultants, testers, automation engineers and leadership, sourced from a market we search continuously rather than a job board we visit when a role lands, and screened by a consultant who can tell depth from a keyword. Module coverage, timelines and charges are on the next page.

PERMANENT · CONTRACT · CONTRACT-TO-HIRE · STAFF AUGMENTATION · PAYROLL ONLY

05 GCC Capability

Designing, hiring into and standing up an SAP quality function inside a capability centre — the first fifteen people, the standards they work to, and the handover to your own leadership.

DESIGN · HIRE · STAND UP · HAND OVER

SPECIALIST SAP STAFFING

The people a programme is short of.

Our depth is in **SAP EWM, SAP TM, CTRM, SAP for Oil & Gas and SAP source-to-pay**, and we source across the wider SAP landscape alongside them — functional, technical, basis and security, analytics and integration. Where a module sits outside that core we say so before we start, rather than after a fortnight of profiles that miss.

SAP EWM	SAP TM	CTRM	OIL & GAS	SOURCE-TO-PAY	MM	SD	FI/CO
ARIBA	SUCCESSFACTORS	ABAP	BTP	BASIS	SECURITY & GRC	INTEGRATION	

TEST AUTOMATION TALENT

The part we are least likely to get wrong.

We have delivered SAP test automation ourselves, so we know which skills a programme actually needs rather than which words to match on a CV. We source **Tricentis Tosca, TTA and automation engineers**, along with SAP quality engineering, qTest and SAP Cloud ALM skills. As a Tricentis partner, the first screening conversation is had by someone who has used the tool on a live SAP landscape.

EXPERIENCE	7+ years staffing, on 25+ years of SAP delivery
SOURCING	Naukri Resdex, LinkedIn, our own talent network, referrals and specialist technology communities
YOUR CONTACT	A named recruiter for every requirement, with sourcing capacity scaled to the volume behind them
FIRST PROFILES	One to three working days for most requirements. Niche skills, fixed locations and senior roles take longer — and we say so at the start rather than at the end
TYPICAL SHORTLIST	Two to five screened, relevant profiles — not a CV dump
SCREENING	S/4HANA depth, what the person actually owned on a project, industry exposure, availability, location and commercial fit
GEOGRAPHY	India, plus selected international and remote requirements
VENDOR AGREEMENT	Not required before we start. Sourcing begins on the requirement; the agreement follows in parallel for signature. Charges are summarised on page 08

HOW WE WORK

Assess, test, automate, scale.

You can join at any point and stop at any point. Nothing here requires the step before it to have been bought from us.

01 ASSESS

An independent read of coverage, data, cycle time, automation and risk.

02 TEST

Senior-led execution across functional, integration, regression and UAT.

03 AUTOMATE

A regression suite built on defensible criteria and designed to be maintained.

04 SCALE

People, standards and capability handed to your own leadership.

WHY AN OUTSIDE VIEW HELPS

A second pair of eyes is not a criticism.

Your system integrator is doing a hard job well, under a deadline. A team measured on the go-live date will always find it difficult to also be the team that says "this needs another two weeks". That is human, not a failing. We did not build your SAP system, so we have no code to defend and no date to protect — and that is the only advantage we have.

IN SCOPE — OURS

Evidence, not opinion

Test scope and coverage, test data readiness, regression cycle time, automation effectiveness, defect and business risk. Every one of these is a measurement rather than a judgement about anyone's work.

OUT OF SCOPE — YOUR SI'S

Their work stays theirs

We do not review whether your system integrator configured SAP correctly. Configuration, WRICEF and integration design stay with them. They are good at it, and it is not our place.

A CHECKLIST YOU CAN KEEP

Five questions worth asking before go-live.

- 01 How much of our SAP test scope reflects what the business actually uses — and what changed?
- 02 Does our test data represent the conditions, volumes and exceptions production will face?
- 03 How many working days does one complete regression cycle take today?
- 04 What is our automation actually protecting, and is it still being maintained?
- 05 If we approved go-live today, could we show the evidence behind that decision?

SELECTED WORK

Work we have been trusted to deliver.

Across SAP transformation, quality engineering, test automation and specialist staffing, we support organisations at different stages of their programmes. Client identities are withheld on these engagements, in line with confidentiality commitments — sector and region only.

- | | | |
|----|--|---|
| 01 | <p>SAP S/4HANA Upgrade Quality Engineering</p> <p>End-to-end quality engineering across critical business processes ahead of an enterprise S/4HANA upgrade — regression scope definition, business-process testing, execution, automation and go-live readiness. The programme established structured test coverage and improved confidence in business-critical processes before production release.</p> | <p>CONSUMER ELECTRONICS
INDIA</p> |
| 02 | <p>SAP Implementation Support & Specialist Staffing</p> <p>Identifying and deploying specialist resources aligned to a large SAP implementation programme, with ongoing coordination and delivery support so the client could maintain the SAP capability the programme needed throughout implementation.</p> | <p>OILFIELD SERVICES
MIDDLE EAST</p> |
| 03 | <p>Enterprise SAP Regression Testing</p> <p>Planning and execution of approximately 80 end-to-end business scenarios across a complex SAP environment spanning MM, SD, EWM and FI/CO, over two complete regression cycles. The focus was not executing individual test cases but validating how processes worked across modules from a business-user perspective.</p> | <p>CLIENT CONFIDENTIAL
~80 SCENARIOS · 2
CYCLES</p> |
| 04 | <p>SAP Quality Assessment</p> <p>A focused two-week independent assessment of an existing testing approach — test-case relevance, business-process coverage, critical gaps, regression coverage, tool utilisation and team readiness. Rather than recommending new tools first, the objective was to establish what was already working and where the meaningful gaps were.</p> | <p>CLIENT CONFIDENTIAL
TWO WEEKS</p> |
| 05 | <p>SAP Testing Capability Enablement</p> <p>Establishing a structured testing capability the internal team could own: scope definition, business-focused scenarios and scripts, test management and governance, tool enablement across SAP Cloud ALM and Tricentis, and enablement so the customer's own teams could execute, maintain and extend the assets afterwards.</p> | <p>CLIENT CONFIDENTIAL
CAPABILITY BUILD</p> |

IN THEIR WORDS

What clients have said.

Two clients agreed to be quoted directly. We have not paraphrased either, and we have not asked anyone else for a line they did not volunteer.

As part of this program, we engaged Rufouss Global ERP & Digital Solutions Pvt Ltd to support our SAP automation testing needs. Their team quickly aligned with our business processes, built structured test scenarios with minimal onboarding, and executed complex end-to-end validations across multiple SAP modules within a short timeframe.

The engagement was supported by well-organized execution, clear reporting, and thorough documentation, which ensured smooth coordination with our internal functional teams. Their familiarity with automation tools such as Tricentis contributed to efficient validation cycles during an upgrade phase of our program.

boat

OP Chouhan

DIRECTOR - IT AND DIGITAL SUPPLY CHAIN, BOAT

Expertise Contracting Company has been associated with Rufouss for SAP technical support, recruitment, and candidate sourcing. We are very satisfied with the approach and methodology — their way of managing requirements, coordinating activities, and supporting SAP-related needs has been professional and well-structured. We appreciate the support extended in SAP technical and resource-related activities, and look forward to continuing the association for future SAP implementation, support, and related engagements.

Bhoja Raja

SENIOR MANAGER - ERP DELIVERY, EXPERTISE CONTRACTING COMPANY · SAUDI ARABIA

WHERE WE FIT

Independent of the firm that built it.

WHAT WE ARE

An independent quality and talent partner

Testing, automation, go-live assurance and specialist SAP hiring — often for the same client, because the gaps tend to show up together.

WHAT WE ARE NOT

Not your system integrator

We do not implement SAP and we do not compete with the firm that does. That is what makes an independent read of readiness worth having.

HOW TO ENGAGE US

Our staffing charges are published, not quoted on request.

All charges are exclusive of GST, currently 18%, and are calculated on fixed annual CTC — not variable pay, joining bonus, relocation or reimbursements. Sourcing starts as soon as a requirement reaches us; the vendor agreement follows separately for signature and does not hold up the search. Full terms at rufouss.com/staffing-charges.

Permanent placement

THEY JOIN YOUR PAYROLL

8.33% of fixed annual CTC — one month's salary. Senior and niche roles are quoted separately, in writing, before the search begins.

Invoiced on the date of joining, payable within 15 days. If the candidate leaves within **90 days**, we replace them once for the same role at no charge. No retainer, no exclusivity, nothing payable unless someone joins.

Staff augmentation

CONSULTANT ON OUR PAYROLL

An agreed **monthly rate per consultant**, invoiced against timesheets you approve, payable within 15 days. One purchase order, one invoice.

Tell us the budget first and we will say plainly whether the role can be filled at it — before we start searching, rather than after a shortlist you will not hire.

Contract-to-hire

CONTRACT FIRST, ABSORB
LATER

Billed monthly exactly as staff augmentation. Absorb the consultant onto your payroll after **12 months at no conversion charge**; convert earlier and a conversion charge applies, reducing by one twelfth for every month already billed.

You carry no permanent cost until the work has proved itself.

Payroll only

YOU FOUND THEM, WE EMPLOY
THEM

The person you have already selected is employed and paid by Rufouss and works on your programme. We do not re-interview your choice.

A **management fee per head**, quoted against the CTC and the number of people. Send us both and you will have a number the same day.

Assurance, testing and automation

SCOPED PER PROGRAMME

Go-Live Assurance, SAP testing, test automation and GCC capability work are scoped against your programme and quoted in writing before anything starts.

Engagements begin with a conversation rather than a proposal. There is no charge for the conversation, and if we are not the right fit we will tell you.

WHAT YOU RECEIVE

One pack, written to be read by leadership.

On an assurance engagement: a readiness position per business capability, the evidence behind it, and a short list of what is knowingly not ready with an owner against each item.

- Readiness position by business capability, with the judgement named
- Coverage of critical processes and their real variants
- Test data readiness and what could not be constructed
- Regression cycle time and what sets it
- Automation effectiveness and maintenance position
- Defect profile, ageing and business risk
- What is knowingly not ready, and who accepted it
- Recommended actions, sequenced against the date

PROCUREMENT AND VENDOR DETAILS

What your onboarding team will ask for.

LEGAL NAME	Rufouss Global ERP & Digital Solutions Pvt Ltd
INCORPORATED	2019
REGISTERED COUNTRY	India
CORPORATE OFFICE	Akshay Tech Park, EPIP Zone, Whitefield, Bengaluru 560066, India
ALSO OPERATING FROM	Oakville, Ontario, Canada · Ajman, United Arab Emirates
SERVICE CATEGORIES	IT consulting · Software testing and quality assurance · Test automation · IT staffing and resource augmentation
PAYMENT TERMS	15 days from invoice. All charges exclusive of GST, currently 18%
ON REQUEST	Registration and tax identifiers, certificates, insurance and banking details are sent directly to your onboarding team rather than published

WHAT IS ACTUALLY DIFFERENT

Four things worth knowing before you brief us.

We have delivered the work we staff for

Screening is done by people who have run SAP programmes, so a CV is read for what the person actually owned rather than matched on keywords.

Tricentis partner

Tosca, qTest and SAP Cloud ALM are tools we use on our own engagements, which is a different thing from listing them on a website.

A network built before you call

Segments are searched and mapped continuously, so a requirement starts at shortlisting rather than at sourcing.

We say no

If we do not have the skill, you hear that on the first call. It costs us a requirement and saves you a fortnight.

Start with a conversation.

No question is too simple, and none is too complicated. Tell us what you are working on and where you need help — there is no charge for a conversation, and if we are not the right fit we will tell you.

CLIENT ENQUIRIES

contact@rufouss.com

WEBSITE

rufouss.com

CANDIDATES & CVS

jobs@rufouss.com

ALWAYS THE CURRENT VERSION

rufouss.com/company-profile

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